## APRIL, 2018

**VOL. 01** 

## **SPACE MATTERS**



## Do YOU need a wall bed?

We have enjoyed helping many people over these last three years find a better way to create space for the things that really matter.

Here are some of their reasons, are you looking for a similar solution? :

**1. Make the most of each room** – A wall bed with a desk or a lounge transforms these rooms into home offices and studies; craft rooms; or even a spacious yoga space.

**2. Why pay for unused space?** – Downsizing? purchasing your first home? The costs of buying an empty room to accomodate guests a few times a year is becoming a luxury people are reconsidering. A well designed wall bed can be just as much at home in a lounge room – so it can become the guest room too when needed!

**3. Increased flexibility and profitability** –If you are looking for ways to provide more flexible sleeping arrangements for your Airbnb, B&B guests or student accommodation options, take advantage of the wall beds that are paired with full desks and comfortable lounge options to provide distinct functions in the one space.

**4. Looking after loved ones** – Do you need to stay overnight with an aging relative? Or work in a care environment where comfortable sleeping options for staff are limited for overnight stays? Minimize OH&S worries by installing a bed that folds up out of the way, whilst providing a supportive option and removes handling of portable fold up beds.

www.foldoutfurniture.com.au **PHONE:** Melbourne: 0499 99 9931 Hobart: 0499 88 3400

**02-03 Simply solutions:** *Our Clients stories* 

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**Highlighting**: **The Swivel** The 'James Bond' Bed



## **Our Clients Testimonials**

**Stevie** - "I chose a wall bed for the second bedroom in my new, small passive solar home to optimise space. The queen-sized wall bed provides guests with a comfortable place to sleep and at other times allows me to use the space for yoga, additional office space or somewhere to prepare for outdoor adventures. The wall bed has received much positive comment from my guests, for its neat appearance and great function. I am delighted with it.

It has been a great pleasure and fun doing business with Fold Out Furniture. They have gone out of their way to help me find what I wanted for my new house project and organising delivery details and the best mattress for my purposes."











**Robyn - "***My* husband and I recently had our dream home built, selecting high quality finishes throughout. We wanted a spare room that was multi purpose, mainly as an office type space, but also allowing for guests.. We wanted something stylish, practical, functional and durable and that is why we chose Fold Out Furniture. There were many different layout and colour choices, so it was easy to pick something suitable to meet our requirements. We received honest advice and clear explanations of the different options. All correspondence was timely and the unit was delivered exactly when we needed it in perfect condition. My husband was easily able to install it himself and all we needed to buy was a mattress.

"It's very easy to flip the bed into a desk and just throw a doona and pillows on top" - Robyn





**Robyn (cont):** Our FOF bed/desk is now an integral part of our daily lives, mostly as a desk, but we recently had an unexpected guest stay the night, arriving quite late and it very easy to flip the bed into a desk and just throw a doona and pillows on top. We didn't even need to remove the computer from the desk as it tucks magically underneath, hidden from view. She said that it was very comfy and she had a great night sleep and that it would have been perfect even over a longer stay. The next day it literally took only one minute to revert it back to a desk. We couldn't recommend Fold Out Furniture more highly."





**Sharon -** 'We're very pleased with the result and we have had many guests who found the bed extremely comfortable. The space works well as a studio with the bed folded up and it easily converts into a guest room with the bed folded down. Thank you for all your assistance'



"The space works well as a studio with the bed folded up and it easily converts into a guest room with the bed folded down." - Sharon

**Sonia** -"We are completely thrilled with our Fold Out Furniture bed. We installed the bed in our guest room/flat which has limited space.

We wanted the option of having both a living/working space and the option of another space to sleep. Once the mechanism is installed it is so very easy to access and draw down the bed from it's upright position....a simple and smooth transition.

We highly recommend this product...and we are very happy with our choice."

"We highly recommend this product" - Sonia











